LISTENING AND LEARNING TO BUILD CAPACITY

Strengthening our communities starts with listening and learning from nonprofits across the sector. Real dialogues and critical conversations highlighted that our nonprofit community thrives when given opportunities to grow stronger, showcase resiliency, and maximize impact.

The Obici Healthcare Foundation’s Capacity Building grant partnership with Center For Nonprofit Excellence (CNE) provides targeted, organization-specific technical assistance to support local nonprofits.

“CNE staff was knowledgeable and helpful as we navigate the new norms in the nonprofit sector. We received immediate suggestions, and some things to consider in the future. We are appreciative!”

- Local Nonprofit Executive Leader

Pictured: (Left to Right) - Cristine Nardi (Executive Director – CNE), Annette Beuchler (President & CEO – Obici Healthcare Foundation), and Cindy Colson (Deputy Director of Strategic Partnerships – CNE) at the Foundation’s 2019 2nd Annual Symposium Building Impact: Strengthening Organizations from Within

Pictured Front Cover: Virginia First Lady Pam Northam reading to young scholars at The Children’s Center, highlighting the Foundation’s Early Childhood Education Initiative (Photo Courtesy of Suffolk News-Herald)

Pictured Below: Surry County Farmers Market

SERVICE AREA

MUNICIPAL POPULATIONS

<table>
<thead>
<tr>
<th>County</th>
<th>Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sussex County</td>
<td>3,022</td>
</tr>
<tr>
<td>Isle of Wight County</td>
<td>37,717</td>
</tr>
<tr>
<td>Surry County</td>
<td>6,378</td>
</tr>
<tr>
<td>Franklin</td>
<td>7,897</td>
</tr>
<tr>
<td>Suffolk</td>
<td>93,091</td>
</tr>
<tr>
<td>Gates County, NC</td>
<td>11,689</td>
</tr>
</tbody>
</table>

Sussex County.........one fourth of Sussex County’s population of 12,087

One fourth of Sussex County’s population of 12,087
Pictured: Young Scholar participating in Western Tidewater Early Childhood Education program

AWARDED GRANTS

CAPACITY BUILDING
Center for Nonprofit Excellence ...................................................... $385,100.00
   Capacity Building Partnership

EARLY CHILDHOOD EDUCATION
Franklin City Public Schools ......................................................... $12,069.25
   Implementation of the STREAMin3 curriculum
Isle of Wight County Schools ......................................................... $12,858.80
   Early Childhood Education Grant STREAMin3 Initiative
Southampton County Public Schools ................................................ $21,491.25
   STREAMin3 Partnership
Suffolk Public Schools ................................................................. $48,267.00
   Virginia Kindergarten Readiness Project Professional Development
Suffolk Public Schools ................................................................. $90,000.00
   Learning & Enrichment for Academic Progress (LEAP), Kindergarten Registration
Surry County Public Schools ........................................................ $13,551.00
   Early Childhood Education Grant to include VKRP, CLASS Observations and
   STREAMin3 curriculum
The Children’s Center ................................................................. $10,846.00
   Early Childhood Education Partnership

HEALTHY BEHAVIORS
Boys and Girls Clubs of Southeast Virginia ................................... $25,000.00
   Long-lasting Healthy Lifestyles
Girl Scout Council of the Colonial Coast ....................................... $50,000.00
   A Space for Play: Camp Darden’s Community Pavilion

Wearing: Young Scholar participating in Western Tidewater Early Childhood Education program

Girls on the Run of South Hampton Roads* .................................. $288,000.00
   Healthy Habits for Girls in Early Adolescence
Paul D. Camp Community College Foundation* ......................... $50,000.00
   Feasibility Study for the Renovation of Franklin Armory to Support Healthy
   Behavior Programming
Smart Beginnings Southeast ......................................................... $25,000.00
   Sussex Surry Early Childhood Food Insecurity Planning Project
Southeast 4-H Educational Center ............................................... $50,000.00
   Healthy Trails and Happy Campers
Suffolk Public Schools ................................................................. $50,000.00
   Booker T. Washington Inclusive Play Spaces
Suffolk Public Schools ................................................................. $25,000.00
   Wellness Initiatives for a Happy, Healthy, Productive Staff Planning
Suffolk Public Schools* ............................................................... $300,000.00
   Wellness Initiatives for a Happy, Healthy, Productive Staff Implementation
The Children’s Center ................................................................. $50,000.00
   Playground for EHS Extended Duration Expansion
YMCA of South Hampton Roads .................................................. $25,000.00
   YMCA Healthy Choices Program Planning
YMCA of South Hampton Roads* ............................................... $300,000.00
   Healthy Choices Program Implementation

MATERNAL CHILD HEALTH
The Children’s Center* ................................................................. $419,072.00
   Home Visiting Project
Western Tidewater Health District* ............................................. $832,184.00
   Nurse-Family Partnership

STRENGTHENING THE SAFETY NET
Blakey Weaver Counseling Center, Inc. ........................................ $25,000.00
   Trauma Supportive Schools Program
Eastern Virginia Medical School ................................................ $84,640.00
   EVMS Care at Western Tidewater Free Clinic
ForKids, Inc.* ............................................................................ $123,000.00
   Strengthening Access to Healthcare for Families Experiencing Homelessness
Horizon Health Services, Inc.* ................................................... $510,000.00
   Infrastructure Development to Address Social Determinants of Health
Rx Drug Access Partnership* ....................................................... $55,000.00
   Access to Medication for Western Tidewater Free Clinic and Beyond
The Genieve Shelter ................................................................. $50,000.00
   Direct Services for Victims of Violence
The Up Center* ..................................................................... $388,050.00
   Western Tidewater Continuum of Trauma Informed Mental Health
   & Substance Use Counseling Services
Virginia Legal Aid Society, Inc.* ............................................. $12,000.00
   Medicaid Access in a Transition Year for Virginia
Virginia Legal Aid Society, Inc.* ............................................. $549,000.00
   Protecting Safe, Secure and Healthy Housing for Low-Income Families
Western Tidewater Community Services Board* ..................... $637,068.00
   Behavioral Health Safety Net
Western Tidewater Free Clinic* ............................................... $1,441,000.00
   Access to Comprehensive Health Care for Uninsured and Underinsured

TOTAL AWARD OF $6,958,197.30

*3-year grant commitments
2019/2020 FINANCIAL SUMMARY

OBICI HEALTHCARE FOUNDATION, INC.

REVENUE AND EXPENSES – FISCAL YEAR ENDED MARCH 31, 2020

REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Income, Net</td>
<td>$(10,741,391)</td>
</tr>
<tr>
<td>Other Gain (Loss)</td>
<td>$9,445</td>
</tr>
<tr>
<td><strong>Total Revenue and Gains</strong></td>
<td><strong>$(10,731,946)</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants (Awards, Net)</td>
<td>$7,090,468</td>
</tr>
<tr>
<td>Program and Administrative</td>
<td>$1,664,293</td>
</tr>
<tr>
<td>Provision for Unrelated Business Income and Excise Taxes</td>
<td>$(186,950)</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$8,567,811</strong></td>
</tr>
</tbody>
</table>

Change in Net Assets $ (19,299,757)

Net Assets, Beginning of Year $119,171,942

Net Assets, End of Year $99,872,185

These summarized statements do not include all disclosures or the format required by generally accepted accounting principals. Complete audited financial statements, including footnote disclosures, are available on our website (www.obichcf.org).

GRANT AWARDS

BY PRIORITY AND GRANT TYPE

FISCAL YEAR 2019–2020

A total of **33 grants** were awarded to **25 organizations** for 2019–2020 in the amount of **$6,958,197.30**. This number does not include Community Engagement Grants or any grant funds returned.

**ACCESS**

$5,126,014.00 (74%)
- Strengthening the Safety Net: $3,874,758.00
- Maternal & Child Health: $1,251,256.00

**PREVENTION**

$1,832,183.30 (26%)
- Healthy Behaviors: $1,238,000.00
- Capacity Building: $385,100.00
- Early Childhood Education: $209,083.30

Pictured: 2019 Girls on the Run Hampton Roads “Girls Got Grit” Camo 5k at YMCA Camp Arrowhead in Suffolk, Virginia
Our Mission
The mission of the Obici Healthcare Foundation is to improve the health status of the people living in the service area by responding to the medical needs of the indigent and uninsured and by supporting programs which have the primary purpose of preventing illness and disease.

Our Vision
The vision of the Obici Healthcare Foundation is good health and wellness for all.

Over the past year the Obici Healthcare Foundation has awarded Community Engagement grants in the amount of $146,464.00.

Community Engagement Grants are awarded to improve the health status of the community. They are awarded at $5,000 or less and generally granted once in a 12-month period.

In March 2020, local nonprofits began facing complex challenges due to the global health crisis. The Obici Healthcare Foundation granted over $45,000 of Community Engagement Grants within one week to organizations providing critical services. The Foundation will continue to collaborate with nonprofits that elevate our community throughout this dynamic time.

COMMUNITY ENGAGEMENT GRANTS
$99,764.00 (68%)

RAPID RESPONSE COMMUNITY ENGAGEMENT GRANTS
$46,700.00 (32%)