



FORWARD *together*



OBICI
HEALTHCARE
FOUNDATION

2022-2024 Annual Report

Letter From the President & CEO

Dear Friends and Neighbors,

As I reflect on the work of the Foundation over the past two years, I'm overwhelmed with gratitude, and reminded of the entrepreneurial spirit, hard work, and generosity of Amedeo Obici. The resources he provided to the Western Tidewater and Gates County, North Carolina communities are the epitome of what it means to *leave a legacy*.

In our last annual message, we emphasized our focus on **Forging Forward** in our mission. This year we're continuing that path with a growing promise to work together with purpose alongside our many community collaborators and our visionary, active, and engaged Board of Directors.

I want to call attention to some high points you'll notice in this report. First, several of our board members shared insightful reflections on what the work they're deeply connected to, and the work of our partners, means to them, and how through service, a commitment to our neighbors, and a clear path we're able to live into Mr. Obici's vision. Second, you'll notice these sentiments in action through the growth of our service map over the last two years, a reflection of what **Forward Together** with purpose looks like.

I, along with the Foundation's dedicated staff, remain committed in our support of organizations that fill the gaps in our focus areas of Access to Care and Prevention; remain resolute in the promises to the nonprofit community laid out in our multilayered Capacity Building program; and are embracing even more collaborations as we seek new ways to support the abilities of our partners to build strong safety nets for our neighbors. All of this, **Forward Together** with purpose.

I am hopeful that our newest initiative, the Healthcare Pathways Scholarship program, will bear future fruit in our desire to support those seeking an education in healthcare as they come home to serve their communities, and I'm grateful for new partners and relationships that allow us to be innovative and visionary in our thinking. I take great comfort in nurturing existing relationships with outstanding partners that share in our mission to serve those in our communities that need us the most.

As we continue **Forward Together**, I am excited to see what the future holds for the Foundation as we remain laser focused on our vision of *good health and wellness for all*.



Sincerely,

A handwritten signature in black ink that reads "R. Battle Betts Jr." in a cursive script.

R. Battle Betts, Jr.
President & CEO

2023–2024 Board Members



Pictured: Front row left to right: R. Battle Betts, Jr., J. Wayne Scott, Thomas L. Woodward III, Mary C. Haddad, William A. Peak, Robert C. Barclay IV. Back row left to right: Dr. Michael Ponder, R. Scott Carr (Board Emeritus est. 2024), Janice F. White (Board Emeritus est. 2023), David J. Masterson (Sentara Obici Hospital Liaison), Lynne H. Rabil (Board Emeritus est. 2024), and Dr. Ralph L. Howell, Jr. Not Pictured: Rex Alphin, Denise Bunn, and Melissa D. Rollins.

2024–2025 Board Members



Pictured: Front row left to right: R. Battle Betts, Jr., Denise Bunn, Mary C. Haddad, Dr. Ralph L. Howell, Jr., Meghan Councill, William A. Peak. Back row left to right: Dr. Michael Ponder, Thomas L. Woodward III, J. Wayne Scott, Rex Alphin, Bill Riddick, Melissa D. Rollins. Not Pictured: Robert C. Barclay IV, and David J. Masterson (Sentara Obici Hospital Liaison).

Our Mission

The mission of Obici Healthcare Foundation is to improve the health status of the people living in the service area by responding to the medical needs of the indigent and uninsured and by supporting programs which have the primary purpose of preventing illness and disease.

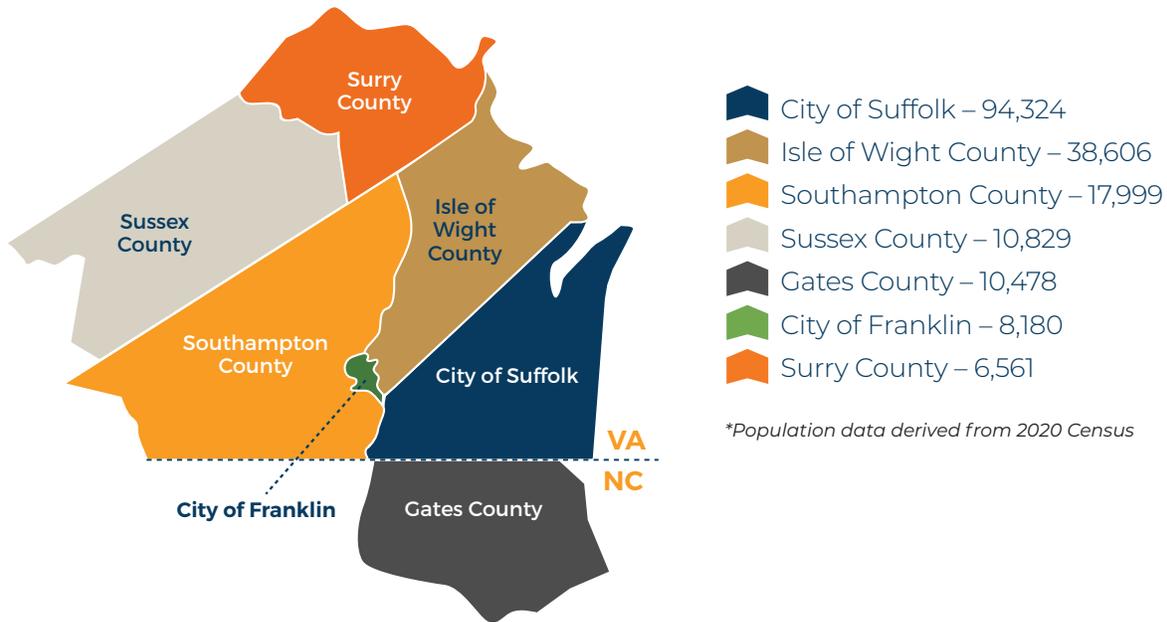
Our Vision

The vision of Obici Healthcare Foundation is good health and wellness for all.

*Board service year aligns with Foundation's fiscal year of April 1–March 31

Service Area

In 2023, the Foundation expanded its service area to include all areas within the seven Western Tidewater and Gates County, North Carolina communities, where more than 186,000 people call home.



Scan here to learn more about the Foundation's service area expansion

Beyond the Grants

Mary E. Haddad

2023–2025*
Chair of Governance
Committee



When you look at the grant list, remember something special — a story exists beyond the grant amounts. The real story is that nonprofits are so much more than what is projected in a grant application. They are doing special work, earning the trust of our neighbors, and looked to as pillars of care. It's the privilege of the members of Obici Healthcare Foundation to sit with them at the table as we work together to make our community stronger and healthier.

By being a sounding board, the Foundation is developing long-term relationships and providing value above and beyond funding. This is one of the beautiful things about service — a most satisfying goal is to simply help. It's how I try to live life, and it's why I serve as a volunteer board member. I also see this spirit of service at the core of every nonprofit organization, community leader, and local champion that the Foundation has the privilege to work with; and it's life changing for those involved.

2022–2023[^]

Awarded Organizations



\$13,321,807.25

The Foundation awarded 47 grants and programs in the amount of \$13,321,807.25

This number does not include Community Engagement grants or any returned grant funds.

Access to Care

Behavioral, oral, mental, medical, and primary health care and support service grants

The Genieve Shelter	\$150,000.00
ForKids, inc.**	\$120,000.00
Horizon Health Services, Inc.**	\$1,137,433.00
Rx Drug Access Partnership**	\$60,000.00
Sentara Healthcare (Hampton Roads and North Carolina).....	\$50,000.00
The American Heart Association**	\$150,000.00
The Up Center**	\$806,053.00
Virginia Legal Aid Society, Inc**	\$827,334.00
Western Tidewater Community Services Board**.....	\$1,019,466.00
Western Tidewater Community Services Board – 5th Judicial District Behavioral Health Court**	\$541,450.00
Western Tidewater Free Clinic**	\$2,291,000.00
11 grants for a total of	\$7,152,736.00

Paying It Forward

Melissa D. Rollins

2024–2025*
Chair of Grants Committee



When I was younger, I went without some of the resources others had. But my life changed when I got a letter in the mail telling me I earned a college scholarship. I still don't know who initiated that blessing for me, but in that moment, I knew it was my calling to make a way for others as someone did for me. Now it's my privilege to serve as Chair on the Foundation's Grants Committee, a role that allows me to live into my promise, and fulfill the Foundation's mission, to improve the lives of others.

Nonprofits are the fiber of our community. Their work is critical in identifying the obvious and not-so-obvious needs of our neighbors. They are the Foundation's beacon, guiding us in the direction of the biggest impact. Knowing that our grantees often have to do a lot more with less to deliver services, the responsibility of the grant award process is a job we don't take lightly.

It is a "wow" moment for us when we see the fruits of the labor of these nonprofits. When you get to be a part of the decision tree that helps people live without pain, nourish their families, access prenatal care — that's an unmatched feeling and makes life worth doing.



Pictured: Dr. Fallon Berger treating a patient in WTFC's new dental facility.

Western Tidewater Free Clinic

WTFC's dental expansion made it possible for them to care for more neighbors, thanks to the addition of a full dental team — a first in their clinic's history.

55% > Increase in patients served since expanding

56% > more visits since expanding

Full Dental Team >

1 full-time dentist, 1 full-time hygienist, 2 full-time dental assistants, 1 dental coordinator



See more about this project here

Behavioral, oral, mental, medical, and primary health care and support service capital grants

Horizon Health Services, Inc.....	\$275,000.00
Paul D. Camp Community College Foundation	\$275,000.00
Western Tidewater Free Clinic.....	\$200,000.00
3 grants for a total of.....	\$750,000.00

Maternal and Child Health implementation grants

Children's Health Improvement Plan of South Hampton Roads**	\$750,000.00
The Children's Center**	\$458,810.00
Western Tidewater Health Department - Nurse Family Partnership**	\$732,175.00
3 grants for a total of.....	\$1,940,985.00

Healthy Behaviors

Community recreation, fitness, and food access partnership development grants

Power of the Mind Inc.....	\$5,000.00
USTA Mid-Atlantic Section Inc	\$5,000.00
2 grants for a total of	\$10,000.00

Collaborative food access planning grant

ForKids, inc.....	\$25,000.00
1 grant for a total of	\$25,000.00

Healthy Behaviors continued from page 5

Community recreation, fitness, and collaborative food access implementation grants

Franklin Parks Foundation**	\$300,000.00
Foodbank of Southeastern Virginia and the Eastern Shore**	\$300,000.00
Girls on The Run Hampton Roads**	\$300,000.00
T-2 Fitness Foundation*	\$95,325.00
4 grants for a total of.....	\$995,325.00

Community recreation, fitness, and collaborative food access capital grants

Isle of Wight Christian Outreach Program.....	\$60,000.00
Suffolk Christian Fellowship Center.....	\$84,000.00
Franklin Parks Foundation.....	\$275,000.00
3 grants for a total of.....	\$419,000.00

Healthy Spaces

Community recreation, fitness, and food access project grants

City of Suffolk Department of Parks and Recreation	\$50,000.00
City of Suffolk Department of Parks and Recreation	\$50,000.00
Gates County Public Schools.....	\$25,000.00
Jessica Ann Moore Foundation.....	\$40,000.00
Sussex County Youth and Adult Recreation Association, Inc.....	\$50,000.00
5 grants for a total of	\$215,000.00

Capacity Building

Capacity Building grants and programs

Catchafire.....	\$110,000.00
Center for Nonprofit Excellence*	\$875,164.00
The Curtis Group*	\$229,000.00
3 grants for a total of.....	\$1,214,164.00

Early Childhood Education

Pre-Kindergarten Readiness and Streamin³ (Science Technology Reading Engineering Arts & Math - Integrated Intentional Interactions) curriculum, professional development, and implementation grants

Franklin City Public Schools	\$14,069.25
Isle of Wight County Schools.....	\$23,813.00
Southampton County Public Schools	\$22,620.00
Suffolk Public Schools.....	\$52,188.00
Surry County Public Schools	\$12,727.00
The Children's Center.....	\$13,550.00
6 grants for a total of.....	\$138,967.25

Early Childhood Education capital grant

The Children's Center.....	\$100,000.00
1 grant for a total of	\$100,000.00



Images from left to right: Photo Courtesy of Girls on The Run Hampton Roads; Pictured: Shant'a Miller White (President and Founder of Parents Against Bullying); Photo Courtesy of The Children's Center

Ready Regions grants

City of Suffolk - Early Childhood Development Commission*	\$22,659.00
Community Foundation Inc.*	\$74,400.00
First Connections for Early Success*	\$88,060.00
Early Childhood Western Tidewater*	\$30,000.00
The Children's Center*	\$145,511.00
5 grants for a total of	\$360,630.00

*Two-year grant; **Three-year grant
 ^Fiscal year April 1-March 31

Building Capacity

The Honorable Robert C. Barclay IV

2023-2024* Board Chair



Local nonprofits continue to serve more people and meet the community's ongoing and often overwhelming needs. To do this, a lot is expected of them that grants do not solve; they must support the effectiveness of boards and staff, engage volunteers, manage financial resources, raise funds, market and communicate, establish partnerships, collaborate, share the outcomes of their work, prioritize equity, diversity, and inclusion, and execute many other strategies! Our nonprofit community would share these difficulties with us while expressing a willingness to learn and put into practice methods that would help their organization tackle issues, take on opportunities, and achieve goals. Their honesty and outreach were the first step, a step I count as the most critical one, because it challenged us to think about what we as a Foundation were doing to address their needs in a holistic manner.

This led to the Foundation intentionally investing in Capacity Building. Since 2019, we have partnered with organizations who offer resources, tools, and services that build the institutional strength of nonprofits. These resources are available to nonprofits throughout our service area no matter their mission, size, or structure. We are proud to learn, build, strategize, and innovate alongside our nonprofit community and Capacity Building partners — Catchafire, Center for Nonprofit Excellence, and The Curtis Group. They have shown us how to go beyond grants and deliver on our promise of partnership. As I enter my final year of service on the Foundation's Board, I am proud we have all come together to listen, learn, rethink possibilities, build relationships, and co-create resources that move us forward together and make positive change in the community.

2023-2024[^]

Awarded Organizations



\$1,058,009.85

The Foundation awarded 15 grants and programs in the amount of \$1,058,009.85

This number does not include Community Engagement grants or any returned grant funds.

Access to Care

Behavioral, oral, mental, medical, and primary health care and support service grants

Bon Secours Mercy Health Foundation\$58,009.85

1 grant for a total of\$58,009.85

Capacity Building

Capacity Building program

Catchfire*\$200,000.00

1 grant for a total of\$200,000.00

Early Childhood Education

Pre-Kindergarten Readiness and Streamin³ (Science Technology Reading Engineering Arts & Math - Integrated Intentional Interactions) curriculum, professional development, and implementation grants

Franklin City Public Schools \$7,250.00

Isle of Wight County Schools..... \$11,750.00

Southampton County Public Schools\$11,500.00

Suffolk Public Schools..... \$26,250.00

Surry County Public Schools\$6,500.00

The Children's Center\$6,750.00

6 grants for a total of\$70,000.00

Education

Healthcare Pathways Scholarship grant

The Suffolk Foundation.....\$200,000.00

1 grant for a total of\$200,000.00

Healthy Behaviors

Collaborative food access implementation grant

ForKids, inc.**	\$300,000.00
1 grant for a total of	\$300,000.00

Healthy Spaces

Community recreation, fitness, and food access project grants

Community Coalition of Sussex.....	\$50,000.00
Cover 3 Foundation	\$50,000.00
Jessica Ann Moore Foundation.....	\$50,000.00
Southeast 4-H Education Center	\$30,000.00
Sussex County Youth and Adult Recreation Association, Inc.	\$50,000.00
5 grants for a total of	\$230,000.00

*Two-year grant; **Three-year grant

^Fiscal year April 1–March 31



Images from left to right: Pictured left to right: Vicki Brett (Registered Dental Hygienist and 2024 Caring Smiles Dental Clinic Volunteer) & Dr. Terry D. Dickinson (Founder & Coordinator of Missions of Mercy Program); Photo Courtesy of The Children's Center; Pictured: Mr. George Y. Birdsong (OHF Founding & Emeritus Board Member) & Jennifer Ireland (Downtown Suffolk Rotary Member) at an All District Reads book labeling event



Images from left to right: Photo Courtesy of The Children's Center; Pictured: Dr. Sheila Field, DDS volunteering and examining a patient at the 2024 Caring Smiles Dental Clinic; City of Suffolk's Sheriff David Miles volunteering at Suffolk Christian Fellowship Center's drive-up food distribution event

Community Engagement Grants

Community Engagement grants are one-time discretionary grants available to support nonprofit programs and projects. Nonprofits utilized these grants to address community health needs, encourage physical activity and wellness, increase health awareness and knowledge, provide public access to critical health resources, and support collaborative, nonprofit-driven health solutions.

Fiscal Year 2022-2023

13 first-time grant partners awarded \$38,100 in funding

28 returning grant partners awarded \$110,850 in funding

41 total grants awarded for a total of \$148,950

Fiscal Year 2023-2024

23 first-time grant partners awarded \$71,175 in funding

40 returning grant partners awarded \$125,710 in funding

63 total grants awarded for a total of \$196,885

Purposeful Partnerships

Ralph L. Howell, Jr., DDS

2024–2025* Board Chair



Oral health is a vital part of overall health, and it's something that many of us take for granted. As a practicing dentist in Suffolk, it has been a privilege to provide dental care to the community in which I reside. Practicing with my father and daughter makes the opportunity even more special. However, there are many in our community that are unable to attain optimal oral health for a variety of reasons. To meet these needs, Obici Healthcare Foundation was instrumental in organizing the Missions of Mercy Caring Smiles Dental Clinic at Suffolk's Kings Fork Middle School in the Spring of 2024. This clinic allowed the Foundation to bring together medical, dental, and community volunteers to provide medical screenings and dental care to our neighbors with unmet needs.

Two of the Foundation's partners, Western Tidewater Free Clinic and Horizon Health Services, assisted the Foundation's efforts. The project not only treated the emergent needs of patients, but also allowed volunteers to further recognize some of the unmet needs within the community, needs they could use their talents and time to help improve.

2024 Caring Smiles Dental Clinic Impact



Scan to view the 2024 Caring Smiles Dental Clinic recap

2022–2023

Financial Summary

REVENUE AND EXPENSES / FISCAL YEAR APRIL 1, 2022 – MARCH 31, 2023

REVENUE

Investment Income, Net	\$ (3,075,074)
Grant Revenue	\$ 25,377
Total Revenue and Gains	\$ (3,049,697)

EXPENSES

Healthcare Grants (Awards, Net)	\$ 12,712,152
Program and Administrative	\$ 1,599,055
Provision for Excise/UBI Taxes	\$ 28,783

Total Expenses	\$ 14,339,990
Change in Net Assets	\$ (17,389,687)
Net Assets, Beginning of Year	\$ 144,383,548
Net Assets, End of Year	\$ 126,993,861

These summarized statements do not include all disclosures or the format required by generally accepted accounting principles. Complete audited financial statements, including footnote disclosures, are available on our website (www.obicihcf.org).

2023–2024

Financial Summary

REVENUE AND EXPENSES / FISCAL YEAR APRIL 1, 2023 – MARCH 31, 2024

REVENUE

Investment Income, Net	\$ 18,944,814
Grant Revenue	\$ 0
Other Gain (Loss)	\$ 5,025
Total Revenue and Gains	\$ 18,949,839

EXPENSES

Healthcare Grants (Awards, Net)	\$ 842,155
Program and Administrative	\$ 1,557,365
Provision for Excise/UBI Taxes	\$ 191,268

Total Expenses	\$ 2,590,788
Change in Net Assets	\$ 16,359,051
Net Assets, Beginning of Year	\$ 126,993,858
Net Assets, End of Year	\$ 143,352,909

The 2023–2024 Financial Summary is preliminary, unaudited and subject to change. These summarized statements do not include all disclosures or the format required by generally accepted accounting principles. Complete audited financial statements, including footnote disclosures, are available on our website (www.obicihcf.org).



Scan to view the Foundation's latest financials

Foundation Staff



Pictured left to right: R. Battle Betts, Jr., Fiona Charles, Victoria Maston, Logan Wall, Gina Lilley, Jessica Mullen, and Kelvin Turner II.

Thanks For
FORGING
forward
TOGETHER
with us!

Cover images from top to bottom:
Photo Courtesy of The Children's Center;
Pictured Produce at Foodbank of Southeastern Virginia and the
Eastern Shore's Western Tidewater Branch in the City of Franklin;
Pictured left to right — Dr. Corey L. McCray (President of Paul D. Camp
Community College) & Elizabeth Qualls (Blackwater Regional Library)